



PERSONAL EVANGELISM

Jim Newcomer

Key Elements of Evangelism PART 2—*During the Contact*

I. _____ Ramp—Get the conversation trajectory rolling towards a specific gospel question.

- Find the *unique* conversation starter for each *unique* _____ in each *unique* _____.
- **Fact**—There is always a way to get from *any* _____ to the _____.
- **Observation**—Often a _____ setting will really be a _____ setting.
- **Prov 16:21, 23**

II. Public _____—Quietly earn their confidence.

- Demonstrate an awareness of the awkwardness many times present in discussing their spiritual lives in public. Your _____ and suggestion to move out of _____ will often open them up more to talking with you.
- On the other hand, be aware that in some settings others may be necessarily within ear-shot and will _____ from your private conversation/witness!

III. Gospel _____—Mark it down. No. Easy. _____.

- **John MacArthur**—“Another reality that’s crucial to include in your gospel presentation is some honest mention of the cost involved in following Christ. While stressing that salvation is absolutely free and includes everything people need for spiritual life, you also must tell them about the cost of discipleship that results from salvation. Obeying the Lord, like joining the army, can cost us our freedom, certain relationships, some independence, and maybe even our lives. A careful evangelist, like a good army recruiter, will tell potential inductees the full story. Christ Himself did no hesitate to tell people the cost of discipleship.” (*Nothing but the Truth*, 160)
- Carefully explain that _____ has consequences. (**Jam 2:17-19**)
- Carefully explain that _____ is radical. (**Lk 3:8, Acts 26:20, 1Thess 1:9**)
- Carefully explain that _____ requires exclusivity. (**Matt 7:21-23, Lk 6:46, Rom 10:9**)
- Carefully explain that _____ have persecution. (**Matt 5:10-12, 10:32-39; Lk 14:25-35**)

IV. Concluding _____—Lead the way in demonstrating the presence of Jesus in the discussion.

- Prayer after _____ to rehearse the gospel.
- Prayer after _____ to rehearse the gospel. Few people who have granted you time to converse with them will refuse a closing prayer for them.